



American Self Storage & Mail

12220 E Riggs Rd, Chandler

List Price: **\$8,500,000**

Size: 59,789 SF

Status: Under Contract



Avondale Entitled Site

119th Ave & McDowell, Avondale

Sale Price: **\$1,400,000**

Size: 6.21 AC

Sold: July 2019



Continental Ranch Self Storage

Marana (Tucson), AZ

Sale Price: **\$7,150,000**

Size: 101,891 SF

Sold: August 2018



Tucson Self Storage

6459 E Golf Links Rd, Tucson

Sale Price: **\$2,775,000**

Size: 47,400 SF

Sold: June 2017



Wichita Portfolio

Wichita, KS

Sale Price: **\$8,175,000**

Size: 122,900 SF Sold:

January 2020



Sacramento Portfolio

Sacramento, CA

Portfolio Sale Price: **\$24,400,000**

Size: 165,290 SF

Sold: October 2018



Surprise Entitled Land

14136 N Litchfield Rd, Surprise

Sale Price: **\$2,900,000**

Size: 4.8 AC

Sold: July 2018



Reno Avenue Self Storage

Oklahoma City, OK

Sale Price: **\$3,850,000**

Size: 102,046 SF

Sold: July 2017



Camp Verde 24 Hour

603 Industrial Dr, Camp Verde

Sale Price: **\$2,000,000**

Size: 23,527 SF

Sold: October 2019



Store All America

24901 W Yuma Rd, Buckeye

Sale Price: **\$10,755,000**

Size: 107,130 SF

Sold: May 2018



WEST ELEVATION

Peoria Entitled Land

115th Ave & Happy Valley Pkwy, Peoria

Sale Price: **\$3,200,000**

Size: 5.03 AC

Sold: July 2018



Gateway Storage

5750 South Power Road, Gilbert

Sale Price: **\$14,000,000**

Size: 92,855 SF + 21,575 expansion

Sold: November 2016

Results Delivered.
That's Priceless.

Denise Nunez

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Results Delivered.

Selected Transactions



American Self Storage & Mail



Triple Nichol Storage
Sale Price: \$1,550,000



Sacramento Portfolio
Sale Price: \$24,400,000



Peoria & Surprise - Permit Ready Land
Sale Price: \$6,100,000



Reno Ave - OK City
Sale Price: \$3,850,000

Call to inquire about transaction details

The NAI Network



36 Countries

375+ Offices

6,000+ Professionals

Local Expertise

National Coverage

Globally Connected

Trusted Expert Insight

The Self-Storage Industry has experienced extraordinary growth in recent years. The ever-changing landscape continues to evolve as projects grow in scale and sophistication: offering more services and better solutions than ever before.

Today's Self-Storage broker *must* do the same. It's no longer enough to simply facilitate a real estate transaction. A great broker must also be equipped with a wide scope of knowledge that includes key insight into where the industry is headed and where new developments are being built in order to advise their clients properly.

The *only* way to do that credibly, is to be involved in *all* facets of Self-Storage Real Estate.

The Nunez Self Storage Group does exactly that; bringing an unparalleled level of experience and expertise to the table of every transaction ranging from the sale of: mom & pop facilities to new developments, all the way up to institutional quality Class A properties.

Call today to learn more about:

- Sales & Acquisition
- Creative Positioning
- New Development
- 1031 & 721 Exchange
- Value-Add Opportunities
- Property Valuations

NAI Horizon Approach

- Involved at all levels of Self-Storage Real Estate
- Relationships with key players
- Powerful database systems
- New development tracking
- Access to latest information & technologies
- Full support team of associates, researchers, marketing and admin capable of handling projects of all sizes

Core Values

- Integrity
- Commitment
- Self Storage Focus
- Honest Approach
- Innovation
- Solution Driven

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Scope of Service Experience

Denise Nunez is a Senior Vice President with NAI Horizon and possesses more than 27 years of focused self-storage experience. Nunez joined NAI Horizon in 2015, bringing knowledge and expertise to her brokerage efforts in the Arizona and Southwestern markets.

Background & Experience

Since entering commercial real estate in 2010 she has helped numerous owners with the acquisition and disposition of self-storage investment properties. Her focus includes key market site selection for new self-storage development opportunities. Her success as a self-storage real estate specialist has included the sale of “mom-and-pop” assets priced at \$700,000 to institutional Class A properties above \$14 million in value.

Nunez gained her expertise in self-storage while serving as President of MiniCo Publishing. She was publisher of Mini-Storage Messenger magazine and its affiliated publications. Nunez also served as editor-in-chief for the Self-Storage Almanac.

Professional Affiliations & Designations

Her brokerage acumen places her atop the field of brokers in the self-storage industry. Nunez was named a 2019 Woman of Influence in Commercial Real Estate by AZ Big Media. She was the Top Producer for 2018 at NAI Horizon and has finished in the Top 10 the past three years.

Nunez is a member of the Arizona Self-Storage Association and has served on the Board of Directors for 14 years, two of those as Vice President. Prior positions also include asset management, fundraising, strategic planning and new product development for mid-size companies including Friess Associates, Petros Capital and VPI Companies. She has served on the Corporate Board of Directors for the Boys & Girls Clubs of the East Valley.

Education

Nunez is a graduate of Arizona State University with a Bachelor of Science Business Administration degree.

Transaction History

Nunez has closed sales transactions totaling more than \$210 million since 2010.